THE HILTONIAN SOCIETY NPC

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17 November 2023

To Whom it may concern,

Letter of reference – Francois Snijmann Foodservice Consulting (FSFC)

I am pleased to be able to write a reference for Mr Francois Snijmann or FSFC.

In 2022 Francois assisted Hilton College with a tender to appoint a catering services provider. The intimate knowledge and insights into schools' catering that Francois brought into play were invaluable in assessing prospective tenderers. He assisted with contract negotiations and has maintained his relationship with us since this process.

Francois is friendly and professional and assisted us in achieving an outcome that we are very happy with.

I would recommend Francois to any entity wishing to undertake this process in their organisation.

Yours sincerely

Kim Martin

Director- Finance

Board of Governors:
AG Johnston (Chairman), STM Seopa (Deputy Chairman), JA Clark, BW Falcon, DR Gain, GA Hancock, ZS Jali, CA Jankowitz, AE Jooste, MC Khuzwayo, BL Mapongwana, DK ten Hope, DJ Wingfield